

# Who Are You in This Business?

## Speaker Self-Assessment: Your assessment of Yourself

1. Delivery	Love To Do	Expertise Level	Eloquence Level	Market Need	Realized Market Need
A.	/ 5	/ 5	/ 5	/ 5	/ 5
B.	/ 5	/ 5	/ 5	/ 5	/ 5
C.	/ 5	/ 5	/ 5	/ 5	/ 5
<b>TOTAL</b>	<b>/ 15</b>	<b>/ 15</b>	<b>/ 15</b>	<b>/ 15</b>	<b>/ 15</b>

**Realization:** \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

**Passion:** Elated as opposed to drained; enthusiastic, motivated to create and apply; is drawn to the subject area / process magnetically. A calling.

**Expertise:** Having, involving or displaying special skill or knowledge derived from training or experience. A continuum of expertise: Novice, Advanced Beginner, Competent, Proficient, and Expert.

**Eloquence:** Takes command of the platform confidently with an ability to inspire, challenge and create a meaningful, valuable experience as a result of the delivery.

